



KINGDOM OF CAMBODIA  
MINISTRY OF TOURISM



AFD agreement No. CKH 1126 01 for Project of the Establishment  
for the National Vocational Training School on Tourism Sector

### Invitation for Bids

SUPPLY, DELIVERY, AND INSTALLATION OF  
FURNITURE AND OFFICE MATERIALS  
FOR VOCATIONAL SCHOOL OF TOURISM (VST) IN PHNOM PENH (LOT1)  
AND SIHANOUK VILLE (LOT2)

VST-G-03,

Lot1: Supply, Delivery, Installation of Furniture and Office materials for VST  
in Phnom Penh.

Lot2: Supply, Delivery, Installation of Furniture and Office materials for VST  
in Sihanoukville

- The Ministry of Tourism now invites sealed bids from eligible and qualified bidders for the Supply, Delivery, and Installation of Furniture and Office materials the Vocational School of Tourism (VST) in Phnom Penh (lot1) and Sihanouk Ville (lot2). ("the Goods").<sup>1</sup>
- Procurement will be conducted through National Competitive Bidding Procedures specified in the RGC's Standard Operating Procedures on Procurement for All Externally Financed Projects/Program, under the laws and regulations governing publicprocurement within the Kingdom of Cambodia, and in accordance with the Financing Agreement and Procurement Regulations of Agence Française de Développement.
- This invitation is open to all bidders from eligible source countries as described in the Bidding Document.
- Interested eligible bidders may obtain further information and inspect the Bidding Documents during office hours 08:00 to 17:00 at the address given below.
- Qualification requirements include: key technical, financial, legal and other qualification requirements specified in ITB Sub-Clause 14.2 of the bidding documents
  - The Bidder has satisfactorily completed at least two contracts for supply of similar goods in the preceding four years, starting from 1<sup>st</sup> January 2020 to 31<sup>st</sup> December 2023 of not less than:
    - For Phnom Penh (lot1): USD 250,000.00 (two hundred fifty thousand US dollars) for the years 2020, 2021, 2022, 2023.
    - For Sihanoukville (lot2): USD 170,000.00 (one hundred seventy thousand US dollars) for the years 2020, 2021, 2022, 2023.
  - The Bidder has completed contracts, in the preceding three years, starting from 1<sup>st</sup> January 2021 to 31<sup>st</sup> December 2023, in the total cumulativeamount equal to at least:
    - For Phnom Penh (lot1): USD 720,000.00 (seven hundred twenty thousand US dollars) for the years 2021, 2022, 2023.
    - For Sihanoukville (lot2): USD 480,000.00 (four hundred eighty thousand US dollars) for the years 2021, 2022, 2023.
  - The Manufacturer of the offered goods, if a different entity from the Bidder, has experience of at least 3 years in the manufacturing of similar goods.
  - The bidder has availability of liquid assets through either: (i) access to a line of credit or cash in bank account of an amount at least
    - For Phnom Penh (lot1): USD 210,000 (two hundred ten thousand US dollars)
    - For Sihanoukville (lot2): USD 150,000 (two hundred ten thousand US dollars); or (ii) credit terms with vendors specifically for the goods to be supplied under the contract, and valid for at least 6 months after the deadline date for submission of bids specified in ITB Clause 21.Please note that for multiple lots, the criteria for qualification are aggregate minimum requirements of all the lots for which the Bidder submits a Bid.
- To obtain further information from and inspect the Bidding Documents, Bidders should contact the following during office hours from 8:00am – 12:00pm and 14:00pm – 17:00pm on all working days from:

H.E. CHHAY Khunlong, VST School Director and Project Manager  
Ministry of Tourism  
Lot 3A, St. 169, Sangkat Veal Vong, Khan Prampi Makara, Phnom Penh, Kingdom of Cambodia  
Email: [motafproject@gmail.com](mailto:motafproject@gmail.com)  
CC: [chhayk@gmail.com](mailto:chhayk@gmail.com)
- A complete set of Bidding Documents in English shall be requested by interested bidders on the submission of a written application to the address above. The electronic version of Bidding Documents will be sent to the person who signs on application letter through a designated email. The bidding documents must not be shared to another party.
- In case of any difficulty in purchase of the bidding documents, interested parties may contact in writing *and* also send a copy of the communication to:
  - H.E. AING Sovannroath, Director General of Tourism Industry Management, VST Project Director  
Ministry of Tourism  
Lot 3A, St. 169, Sangkat Veal Vong, Khan Prampi Makara, Phnom Penh, Kingdom of Cambodia  
Email: [sovanroathaing@gmail.com](mailto:sovanroathaing@gmail.com)
  - Director General  
General Department of International Cooperation and Debt ManagementMinistry of Economy and Finance  
Building A, 2<sup>nd</sup> Floor, Street 92, Sangkat Wat  
PhnomKhan Daun Penh, Cambodia  
Email: [gdiadm@mef.gov.kh](mailto:gdiadm@mef.gov.kh)
- Bids must be delivered to the address given below on or before **02:30 pm (local time) of 19 April 2024**. Late bids will be rejected. Bids will be immediately opened after the deadline for submission of bid in the presence of the bidders' representatives who choose to attend in person at the address below at: *Project Management Unit (PMU) of the Ministry of Tourism at address Lot 3A, St.169, Veal Vong Commune, Prampi Makara District, Phnom Penh, Kingdom of Cambodia*.
- All bids shall be accompanied by a Bid Security (Lot1: \$10,000); (Lot2: \$8,000) as described in the Instructions to Bidders (ITB).
- The Government and/or the AFD - Agence Française de Développement will respectively declare a bidder ineligible either indefinitely or for a stated period of time, to be awarded a contract financed by them, if it at any time they determine that the bidder has engaged in corrupt or fraudulent, coercive, collusive or obstructive practices in competing for or in executing a contract.



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AFD agreement No. CKH 1126 01 for Project of the Establishment  
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### Invitation for Bids

SUPPLY, DELIVERY, AND INSTALLATION OF  
ELECTRONIC EQUIPMENT FOR VOCATIONAL SCHOOL OF TOURISM (VST)  
IN PHNOM PENH (LOT1) AND SIHANOUK VILLE (LOT2)

VST-G-04,

Lot1: Supply, Delivery, Installation of Electronic Equipment for VST in  
Phnom Penh

Lot2: Supply, Delivery, Installation of Electronic Equipment for VST in  
Sihanoukville

- The Ministry of Tourism now invites sealed bids from eligible and qualified bidders for the Supply, Delivery, and Installation of Electronic Equipment for the Vocational School of Tourism (VST) in Phnom Penh (lot1) and Sihanouk Ville (lot2). ("the Goods").<sup>1</sup>
- Procurement will be conducted through National Competitive Bidding Procedures specified in the RGC's Standard Operating Procedures on Procurement for All Externally Financed Projects/Program, under the laws and regulations governing publicprocurement within the Kingdom of Cambodia, and in accordance with the Financing Agreement and Procurement Regulations of Agence Française de Développement.
- This invitation is open to all bidders from eligible source countries as described in the Bidding Document.
- Interested eligible bidders may obtain further information and inspect the Bidding Documents during office hours 08:00 to 17:00 at the address given below.
- Qualification requirements include: key technical, financial, legal and other qualification requirements specified in ITB Sub-Clause 14.2 of the bidding documents
  - The Bidder has satisfactorily completed at least two contracts for supply of similar goods in the preceding four years, starting from 1<sup>st</sup> January 2020 to 31<sup>st</sup> December 2023 of not less than:
    - For Phnom Penh (lot1): USD 190,000.00 (one hundred ninety thousand US dollars) for the years 2020, 2021, 2022, 2023.
    - For Sihanoukville(lot2): USD 120,000.00 (one hundred twenty thousand US dollars) for the years 2020, 2021, 2022, 2023.
  - The Bidder has completed contracts, in the preceding three years, starting from 1<sup>st</sup> January 2021 to 31<sup>st</sup> December 2023, in the total cumulativeamount equal to at least:
    - For Phnom Penh (lot1): USD 550,000.00 (five hundred fifty thousand US dollars) for the years 2021, 2022, 2023.
    - For Sihanoukville (lot2): USD 340,000.00 (three hundred forty thousand US dollars) for the years 2021, 2022, 2023.
  - The Manufacturer of the offered goods, if a different entity from the Bidder, has experience of at least 3 years in the manufacturing of similar goods.
  - The bidder has availability of liquid assets through either: (i) access to a line of credit or cash in bank account of an amount at least:
    - For Phnom Penh (lot1): USD 160,000.00 (one hundred sixty thousand US dollars)
    - For Sihanoukville (lot2): USD 100,000.00 (one hundred thousand US dollars); or (ii) credit terms with vendors specifically for the goods to be supplied under the contract, and valid for at least 6 months after the deadline date for submission of bids specified in ITB Clause 21.Please note that for multiple lots, the criteria for qualification are aggregate minimum requirements of all the lots for which the Bidder submits a Bid.
- To obtain further information from and inspect the Bidding Documents, Bidders should contact the following during office hours from 8:00am – 12:00pm and 14:00pm – 17:00pm on all working days from:

H.E. CHHAY Khunlong, VST School Director and Project Manager  
Ministry of Tourism  
Lot 3A, St. 169, Sangkat Veal Vong, Khan Prampi Makara, Phnom Penh, Kingdom of Cambodia  
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Ministry of Tourism  
Lot 3A, St. 169, Sangkat Veal Vong, Khan Prampi Makara, Phnom Penh, Kingdom of Cambodia  
Email: [sovanroathaing@gmail.com](mailto:sovanroathaing@gmail.com)
  - Director General  
General Department of International Cooperation and Debt ManagementMinistry of Economy and Finance  
Building A, 2<sup>nd</sup> Floor, Street 92, Sangkat Wat  
PhnomKhan Daun Penh, Cambodia  
Email: [gdiadm@mef.gov.kh](mailto:gdiadm@mef.gov.kh)
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- All bids shall be accompanied by a Bid Security (Lot1: \$8,000); (Lot2: \$5,000) as described in the Instructions to Bidders (ITB).
- The Government and/or the AFD - Agence Française de Développement will respectively declare a bidder ineligible either indefinitely or for a stated period of time, to be awarded a contract financed by them, if it at any time they determine that the bidder has engaged in corrupt or fraudulent, coercive, collusive or obstructive practices in competing for or in executing a contract.